

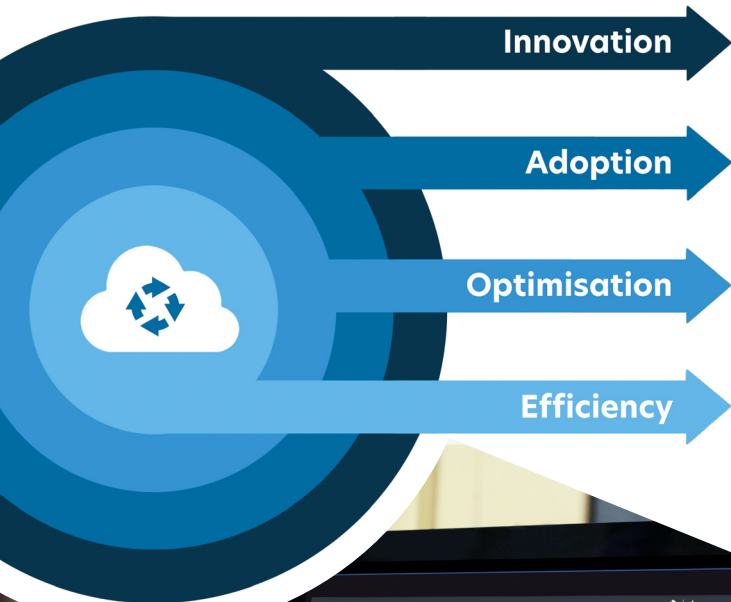
# Value as a Service™ (VaaS™)

The New Standard in Managed Cloud Support

Our value-centric approach to Managed Cloud Support for Oracle Cloud and ServiceNow technologies, taking relationship management and service for Cloud clients to an unequalled level.

VaaS™ helps clients recognise their return on investment ensuring they take continual advantage of the regular cloud innovation and delivered leading practice capabilities.

## Balancing 4 Value Dimensions:



## VaaS™ provides Cloud Clients with:

- ✓ Expert help and advice on how to innovate cloud best
- ✓ Achieving value realisation savings through high end user adoption
- ✓ Guidance on extracting maximum value from any cloud investment
- ✓ Helping to maximise, automate and streamline cloud





# What will your VaaS™ look like?

VaaS™ is a flexible service delivering value for different Managed Cloud stakeholders:

### Executive Service Leadership:

*"Helps to refine a cloud service that is flexible enough to evolve and grow as we change"*



### Head of Managed Service Support:

*"Helps us to extract the power from cloud, while delivering value and business continuity"*

### Service Desk Manager:

*"VaaS™ brings a proactive, preventative focus on service support spanning critical incidents"*



## Design your VaaS™ blend



Led by our UK-based cloud managed support experts, we focus on personalising your VaaS™ definition:

### Expert Guidance

Blending years of cloud and industry knowledge

Bringing control, transparency and consistency

Delivering assurance and business continuity



### Complete Visibility

Leveraging cloud workflow for ease of use

Showcasing a clear route forward for cloud

Monitoring strategic and operational goals



### Value Based Outcomes

Measuring progress against value dimensions

Identifying innovation and best practice

Balancing service KPIs with value KPIs



## Ready to get started?

Find out how de Novo's unique approach to cloud managed services can benefit your business. Please get in touch with us to have a value discussion.

[www.de-novo-solutions.com](http://www.de-novo-solutions.com)

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